



# Believing in Granby!

It takes insight, timing, experience, guts, money and a good bit of luck to have a business survive in Grand County. It also takes belief! Lance Gutersohn owner of RE/MAX Peak to Peak has a great deal of belief in not only himself, but in his team of Brokers and most of all, the Town of Granby. "I see a great and very bright future for Granby in the very near future!" Says Lance. "All of the signs and stars I look for are there and lining right up. As our economy turns and as people start moving back to our communities they will start buying, building and planning futures again. There is no doubt we will play a very large role in that, especially here in Granby. With Grand Elk and Granby Ranch showing great market turn arounds, there will be tremendous changes throughout Granby as well as downtown."

It's almost hard not to notice the changes that have taken place at Remax Peak to Peak's new office in Granby. Just inside the main entrance of Granby Ranch, and across Hwy 40 from McDonald's and City Market. You can't help but notice the incredible transformation that has taken place. The building, which sat dormant and unoccupied many years, now has flags flying, landscaping, a new coat of paint, red umbrella and blue & red chairs out front. Though there has been noticeable activity going on since May, some of the final finishing touches have been added in the past two weeks to include a classy highway sign and a brand-new roof.

With a new team of seven brokers in the Granby office, which includes Phyllis & Loyal Steube (already well established with the RE/MAX Peak to Peak office in Winter Park) who were eager to move, as they reside in Granby Ranch. Long time Granby Ranch sales associates Jennifer Colley and Laura Zeitz have incredible knowledge and history of the Ranch. The two newest additions to the RE/MAX Peak to Peak office are Robin Herbert and Kristie DeLay, who both joined bringing their experienced pasts from their own respective Independent firms. Robin had Grand Mountain Dreams Realty and is the current President of the Grand County Board of Realtors. Kristie's past firm was Go To Realty, also located in Granby. She brings more wonderful energy and clients with her. Lance Gutersohn is the seventh, who is a 30 year resident, sole Independent owner and Managing Broker for Granby and Winter Park.

Now with two Peak to Peak offices and 19 Brokers, RE/MAX Peak to Peak is able to serve all ends of Grand County with the vast amount of experience and knowledge.

On the Fourth of July if you were lucky enough to be around the new Granby office, you could have had a free hot air balloon ride, as many kids did. Watch for it next year in both Fraser and Granby.

As of this printing RE/MAX Peak to Peak has sold over 225 different properties this year, with a combined value of \$65,000,000. considerably more then any other real estate company in Grand County."



Grand County Real Estate Guide / Fall 2013

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